



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

December 13, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$206,551	58
Hatton, Catherine E.	Long Island Insurance Solutions	\$203,684	57
Maisto, Stephen	Senior Health Solutions	\$160,340	6
Lemar, Mike	Sunshine State Agency	\$90,397	43
Borosak, William J. Jr.	Secure Financial Group, LLC	\$58,270	12
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$57,712	9
Long Island Health Plans, Inc.		\$54,128	10
Barta, Devin M.	Barta Insurance Agency	\$50,386	9
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$48,092	33
Shackelford, Edward L.	The Assurance Group, Inc.	\$40,933	9
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$40,729	9
Rosati, Lisa	Rosati Insurance Agency	\$39,400	6
Senior Services of North America, Inc.		\$37,891	15
Graham, Mark B.	AmeriLife - Career	\$36,101	43
Clark, John W.	Senior Solutions Insurance Agency	\$33,040	16
Your Health Insurance Agency, Inc.		\$32,316	6
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Mednick, Scott E.	Professional Insurance Systems of Florida	\$28,493	19
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$28,259	1
Rearдон, John J.	Senior Healthcare Benefits Group, Inc.	\$27,595	7
Wroblewski, Robert M.	SOS Insurance Group	\$25,439	11
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$25,314	18
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$21,990	4
Ahlbum, Tim	Health Coverage Solutions	\$20,184	6
Maisonet, Joseph	Maisonet Insurance Agency	\$20,144	6
Harasym, Kenneth J.	Harasym Insurance Agency	\$20,029	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$19,404	3
Schwartz, Scott J.	Insurance Protection Services	\$17,244	1
The General Agent For Agents, Inc.		\$14,831	4
Abadjian, Pierre	Abadjian Insurance Group	\$14,412	3
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$14,270	2
Savoy, Donald C. Jr.	Savoy Insurance Agency	\$13,935	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$13,601	3
FNA Insurance Services, Inc.		\$13,381	7
Roy H Reeve Agency, Inc.		\$13,323	1
Edwards, Jackson IV	Edwards Insurance Agency	\$12,971	2
Peltz, Arnold	Peltz Insurance Agency	\$12,463	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,251	5
Burke, April L.	Burke Insurance Agency	\$12,012	3
Marrujo, Rosamaria	Marrujo Insurance Agency	\$11,878	5
American Eagle Consultants, Inc.		\$11,790	8
Muccioli, Carolyn	Muccioli Insurance Agency	\$11,436	2
Professional Group Plans, Inc.		\$11,140	5
Futurity First Insurance Group, Inc.		\$10,844	4
Palmer, Casey V.	Palmer Insurance Agency	\$10,714	4
Olguin, Loren A.	Olguin Insurance Agency	\$10,668	4



## General Agencies

Combined Health/Life

FOR THE WEEK ENDING

December 13, 2015

### Silver Producers (\$5,000 - \$10,000)

Semryck, Steven I.	Semryck Insurance Agency	\$9,664	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$9,648	4
Heller, Mark	Heller Insurance Agency	\$9,586	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$9,468	3
Pollier, Robert L. Jr.	Senior Management Services	\$9,300	6
Hirsch, Susan J.	Hirsch Insurance Agency	\$9,022	7
Schuler, James F.	Consumer Group Services, Inc.	\$8,198	3
Washwick, Karl	The Washwick Agency, Inc.	\$8,151	1
Brazzi, Patricia E.	Brazzi Insurance Agency	\$8,136	2
Senior Insurance Marketing, Inc.		\$8,124	2
Centerstone Insurance & Financial Svcs.		\$8,051	4
Smith, Constance A.	Smith Insurance Agency	\$7,799	2
Catron, Edward A.	Catron Insurance Agency	\$7,764	2
Judah, Charles G.	MSIS, Inc.	\$7,512	3
Carran, John S.	Carran Insurance Agency	\$6,789	1
Gaston Alvarez, Inc.		\$6,300	1
Gress, Ronald	United Specialty Associates Corp.	\$6,204	2
Broedell, Joseph F.	Broedell Insurance Agency	\$6,144	1
Secure West Insurance Marketing		\$6,143	1
Monteleone, Joseph	Monteleone Insurance Agency	\$5,946	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$5,805	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,693	2
Benefit Plans of America, Inc.		\$5,518	3
Jacobson, Sandy A.	Jacobson Insurance Agency	\$5,463	2
Greenberg, Joshua K.	Greenberg Insurance Agency	\$5,315	2
Wallis, Noel	Wallis Insurance Agency	\$5,292	1
Holmquist, James A.	Holmquist Insurance Agency	\$5,277	1
Algren Associates, Inc.		\$5,186	1
ERIN Marketing, Inc.		\$5,111	3
McKnight, Robert J.		\$5,087	2
Rapini, Duane M.	Rapini Insurance Agency	\$5,087	2
Chacon, Cesar	The Insurance Hub	\$5,020	3



## General Agencies

Combined Health/Life

FOR THE WEEK ENDING

December 13, 2015

### Bronze Producers (\$2,500 - \$5,000)

Soucy-Snowman, Catherine	Soucy-Snowman Insurance Agency	\$4,812	1
Richard, Paul	Richard Insurance Agency	\$4,547	2
Reneau, John B. III	Reneau Insurance Agency	\$4,492	1
Stevens, Ronald W.	Stevens Insurance Agency	\$4,492	1
Waxman, Andrew B.	Waxman Insurance Agency	\$4,488	1
McGeoy, Jacob M.	Secure Benefits Alliance	\$4,354	3
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$4,273	1
Empower Brokerage, Inc.		\$4,199	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$4,064	1
Zion, Joseph S.	Zion Insurance Agency	\$3,948	1
Birchard, Natalie K.	Birchard Insurance Agency	\$3,946	3
United Insurance Group Agency, Inc.		\$3,892	2
Clark, Thomas A.	Clark Insurance Agency	\$3,864	3
Landis, Mark S.	Metro Merchant Services	\$3,800	1
Centurion Agency, Ltd.		\$3,797	3
Amabrokus, Inc.		\$3,768	1
Gannon, James E.	Gannon Insurance Agency	\$3,720	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,720	1
Maiella, James F.	Maiella Insurance Agency	\$3,716	1
Premier Senior Marketing, Inc.		\$3,708	4
First Insurance Enterprises, Inc.		\$3,648	2
Sasso, Ricky M.	Sasso Insurance Agency	\$3,588	1
Cushard, Edgar	Cushard Insurance Agency	\$3,528	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$3,490	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$3,480	1
Mann, Harvey S.	Mann Insurance Agency	\$3,480	1
Thornton, Mary S.	Thornton Insurance Agency	\$3,468	1
Goodell, Ronald R.	Goodell Insurance Agency	\$3,456	1
Marengo, Peter	Marengo Insurance Agency	\$3,336	1
Alvarez, Alvaro J.	Alvarez Insurance Agency	\$3,300	1
Cabrera, Ariel	Cabrera Insurance Agency	\$3,300	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,300	1
Dixon, Beverly	Dixon Insurance Agency	\$3,276	1
Schoeck, Edward D.	Schoeck Insurance Agency	\$3,276	1
Thompson, Eric	Thompson Insurance Agency	\$3,228	1
Austin, Eric	Austin Insurance Agency	\$3,144	2
Natelson, Gerald B.	Natelson Insurance Agency	\$3,108	1
Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$3,107	1
World Wide Coverage Corp.		\$3,090	2
Dworkin, Earl D.	Dworkin Insurance Agency	\$2,999	1
Eichelbaum, Jack L.	Eichelbaum Insurance Agency	\$2,976	1
Lavelli, Jennifer	Lavelli Insurance Agency	\$2,976	1
Victorson Associates, Inc.		\$2,976	3
Amparo, Emilio J.	Amparo Insurance Agency	\$2,972	2
Dessel, William	Dessel Insurance Agency	\$2,964	1
Bowes, Barbara N.	Bowes Insurance Agency	\$2,940	2
Titus & Assoc Ins & Financial		\$2,928	1
Marrow, Elizabeth	Marrow Insurance Agency	\$2,868	1
Royston, Theodore	Royston Insurance Agency	\$2,868	1
Graham, Matthew B.	AmeriLife - Brokerage	\$2,856	2
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
McCabe, Michael M.	McCabe Insurance Agency	\$2,795	1
Donato, Anthony L.	Donato Insurance Agency	\$2,675	1
Rutstein, Binyomin	Rutstein Insurance Agency	\$2,592	2
Norgard, Chad M.	Norgard Insurance Group	\$2,567	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

December 13, 2015

### Diamond Producers (\$20,000 & Above)

Kirby, Joseph S.	\$85,560	Maisto, Stephen	\$24,192
Sheldon, Paul, CLU, ChFC	\$28,259	Short, James P.	\$20,832
Keil, Russell	\$27,528	Harasym, Kenneth J.	\$20,029
Mayer, Bruce P.	\$24,448		

### Platinum Producers (\$15,000 - \$20,000)

Hatton, Catherine E.	\$19,416	Schwartz, Scott J.	\$17,244
Sandler, Steven A.	\$17,824	Stevens, Jason	\$16,389

### Gold Producers (\$10,000 - \$15,000)

Malooley, Michele A.	\$14,880	Peltz, Arnold	\$11,719
Caravousanos, George J. Jr.	\$14,208	Holzman, Robert	\$11,327
Reardon, John J.	\$13,392	Dega, Brigett L.	\$11,184
Montreuil, James	\$13,376	Edwards, Jackson IV	\$10,727
Gagen, Mark T.	\$13,323	Ahlbum, Jon	\$10,656
Stevens, Sandra K.	\$13,016	Jennings, Mark	\$10,541
Bahlkow, Valerie J.	\$12,790	Lucas, Richard	\$10,296
Kralstein, David L.	\$12,648		

### Silver Producers (\$5,000 - \$10,000)

Rosati, Lisa	\$9,964	Towson, Carole A.	\$6,312
Selinger, William S.	\$9,826	Vail, Cynthia D.	\$6,300
Ranney, Eugene	\$9,816	Muccioli, Carolyn	\$6,276
Semryck, Steven I.	\$9,664	Bollinger, Judy	\$6,252
Lobdell, Deborah H.	\$9,660	Broedell, Joseph F.	\$6,144
Mangini, Nicholas L.	\$9,620	Robbins, Philip L.	\$6,143
Heller, Mark	\$9,586	Sachs, Kerry	\$5,976
Mangini, Rosemary	\$9,540	Gordon, Barry N.	\$5,952
Payant, Thomas A.	\$9,216	Ferrara, Lynda	\$5,948
Brown, Christopher	\$9,096	Monteleone, Joseph	\$5,946
Vickers, Jordan	\$9,012	Gorden, Renee G.	\$5,868
Horan-Luce, Gracemarie	\$8,924	Ehrlich, Carl F.	\$5,805
Sherland, Dean	\$8,894	Heaslip, Christopher	\$5,687
Hatton, John W.	\$8,832	Smith, Constance A.	\$5,687
Washwick, Karl	\$8,151	Wallis, Noel	\$5,292
Weinstein, Sanford E.	\$8,112	Lemar, Fred W. Jr.	\$5,290
Wilson, Matthew J.	\$7,812	Brahms, Janis L.	\$5,280
Stolack, Mitchell	\$7,728	Holmquist, James A.	\$5,277
Rush, Francine	\$7,518	Ahlbum, Tim	\$5,208
Charley, Dennis	\$7,176	Harris, Mark L.	\$5,208
Catron, Edward A.	\$6,996	Mahr, William M.	\$5,208
Palmer, Casey V.	\$6,850	Ward-Abdo, Julie	\$5,202
Maviglia, Raymond C.	\$6,836	Ehrhart, Margaret M.	\$5,196
Keating, Gizella W.	\$6,789	Skaperdas, George	\$5,187
Spire, Brian W.	\$6,768	Scott, Lillian S.	\$5,186
Gordon, Aaron	\$6,744	Brazzi, Patricia E.	\$5,172
Cochran, John T.	\$6,696	Dye, Laurette A.	\$5,160
Caramanica, Angelo	\$6,692	Concklin, Todd C.	\$5,148
Fertig, Robert G.	\$6,680	Barta, Devin M.	\$5,055
Reinstein, Philip	\$6,680	Earle-Dennis, Camile T.	\$5,015
Pucci, Katya	\$6,408		



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

December 13, 2015

### Bronze Producers (\$2,500 - \$5,000)

Burke, April L.	\$4,932	Cushard, Edgar	\$3,528
Mairano, Alexander E.	\$4,872	Lidinsky, Richard J.	\$3,490
Russo, Paul	\$4,844	Hanes, Darlene M.	\$3,480
Soucy-Snowman, Catherine	\$4,812	Kingsley, Beverly J.	\$3,480
Westfall, Edward B.	\$4,596	Vanbaalen, Henry	\$3,480
Berkowitz, Barnett	\$4,538	Douglas, Bonnie R.	\$3,479
Goldenberg, Karen S.	\$4,524	Thornton, Mary S.	\$3,468
Reneau, John B. III	\$4,492	Goodell, Ronald R.	\$3,456
Walters, Kenneth W.	\$4,492	Borjas, Israel	\$3,455
Waxman, Andrew B.	\$4,488	Gratzon, Peter	\$3,396
Regnier, Thomas K.	\$4,452	Hooker, Thad N.	\$3,372
Wright, Keith A.	\$4,428	Schulner, Michael	\$3,364
Ahlbum, Donna M.	\$4,404	Liedtke, Sabra K.	\$3,352
Ferance, Russell	\$4,392	Marengo, Peter	\$3,336
Aboul-Hosn, Haitham M.	\$4,388	Haug, John H.	\$3,311
Mollica, Rosanna	\$4,343	Alvarez, Alvaro J.	\$3,300
Bowling, Mindie N.	\$4,298	Cabrera, Ariel	\$3,300
Atwood, Susan E.	\$4,273	Dibisceglie, Darrin J.	\$3,300
Travis, Ann	\$4,272	Gintel, Jay R.	\$3,300
Ottovegio, Xiomara	\$4,248	Rutstein, Michael W.	\$3,300
Lindsey, Rosa J.	\$4,199	Borosak, William J. Jr.	\$3,276
Klinck, Philip W.	\$4,176	Dixon, Beverly	\$3,276
Allan, Bret M.	\$4,128	Maragni, Martin P.	\$3,276
Pala, John P.	\$4,092	Olguin, Loren A.	\$3,264
Rubin, Leibish	\$4,064	Rosenberg, Bernard	\$3,264
Major, Victoria A.	\$4,043	Sweeney, Paul W.	\$3,251
Jacobson, Sandy A.	\$4,031	Ibarra, Carla I.	\$3,240
Patterson, Adam D.	\$4,008	Thompson, Eric	\$3,228
Reyer, Jerome H.	\$3,972	Glass, Deborah A.	\$3,180
Fillweber, Gary M.	\$3,948	Holeve, Bernard B.	\$3,108
Zion, Joseph S.	\$3,948	Plotnikoff, Michael J.	\$3,107
Mendelsohn, Alfred	\$3,800	Stotler, Deborah J.	\$3,096
Keefe-Esopa, Linda	\$3,787	Sephton, Debra L.	\$3,084
Raaf, Kevin	\$3,780	Hall, Tiffany	\$3,024
Cooper, Peter B.	\$3,768	Sauer, Robert R.	\$3,024
Conover, Reeve M.	\$3,764	Silver, Lawrence B.	\$3,024
Gruber, Arthur K.	\$3,764	Topalian, Abigail M.	\$3,024
Clout, Erica	\$3,720	Pollak, Alan D.	\$3,012
Correa-Garcia, Alma	\$3,720	Dworkin, Earl D.	\$2,999
Gannon, James E.	\$3,720	Branch, Beth	\$2,976
Rosen, Paul J.	\$3,720	Eichelbaum, Jack L.	\$2,976
Maiella, James F.	\$3,716	Gaska, Nancy	\$2,976
Laskin, Muriel	\$3,712	Guisseppone, Melissa B.	\$2,976
Lawrence, Kevin	\$3,708	Hoolahan, James E.	\$2,976
Quintero, Aurelio T.	\$3,708	Lavelli, Jennifer	\$2,976
Dillow, David S.	\$3,647	Zacharias, William P.	\$2,976
Kelsey, Steven D.	\$3,647	Winslow, Steven M.	\$2,972
Sasso, Ricky M.	\$3,588	Eby, Linda S.	\$2,964
Hawkins, Deborah A.	\$3,552	Levins, Adam	\$2,964
Badessa, Joseph J.	\$3,540	McCandless, Joseph	\$2,964



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

December 13, 2015

Siemer, Gail	\$2,964	Valery, Albert L.	\$2,844
Weinstein, Kenneth	\$2,962	Asay, Joel H.	\$2,795
Hoover, William C.	\$2,961	Borwick, Constance M.	\$2,784
Dezego, James	\$2,960	Cooper, Natalie L.	\$2,784
Weiner, Harvey E.	\$2,960	Hargis, Mark D.	\$2,772
O'Marra, Thomas C.	\$2,955	Jennings, Christopher G.	\$2,760
Hughes, Duane	\$2,928	Lemar, Mike	\$2,759
Stevens, Ray	\$2,927	Perez, Albert A.	\$2,759
Aarons, Neill	\$2,904	Collins, Ulysses G.	\$2,712
Neira, Michelle M.	\$2,892	Kempler, Gary S.	\$2,712
Marrow, Elizabeth	\$2,868	Aronowitz, Donald J.	\$2,688
Royston, Theodore	\$2,868	Schauermann, Joshua	\$2,676
Ripoll, Glenn A.	\$2,856	Donato, Anthony L.	\$2,675
Bullard, Janet C.	\$2,844	Clark, Thomas A.	\$2,640
Cooper, Bradley D.	\$2,844	Pollier, Robert L. Jr.	\$2,616
Jaffe, Joseph A.	\$2,844	Sena, Gloria	\$2,616
Saylor, Dexter R.	\$2,844	Wotring, Richard E.	\$2,592
Scott, James R.	\$2,844	Norgard, Chad M.	\$2,567